



Approved Annuity and Insurance Carriers

Revised February, 2010 - Internal Use Only

****Top Companies * Underwriting * Products * Compensation***

- *Universal Life*
- *Whole Life*
- *Survivor*
- *Annual Renewable Term (ART)*
- *Level Term 5-10-15-20-25-30*
- *ROP Term*
- *Fixed Annuities*
- *Long Term Care*
- *Med Sup and Critical Illness*
- *Impaired Risk*
- *Disability Income*
- *Property Causality and Commercial*

Permanent Insurance

Carriers shown may not be available in your state. Please check for availability before proceeding.

Accumulation Universal Life (Current Assumption)

American General Life
American National Life
AXA Equitable
Bankers Life of NY
Columbus Life
Companion Life of NY
Genworth Life and Annuity Insurance Company
Genworth Life Insurance Company
Genworth Life Insurance Co. of NY
Hartford Life
ING-ReliaStar Life
ING-ReliaStar Life of NY
Jackson National Life
John Hancock
Kansas City Life
Life of the Southwest
Lincoln Benefit Life
Lincoln Life and Annuity Co. of NY
Lincoln National Life
Nationwide
New York Life
North American
Pacific Life
Phoenix Life
Principal Life
Protective Life
Prudential Financial
Security Mutual Life of NY
Sun Life
Transamerica
Union Central
United of Omaha
United States Life of NY
West Coast Life

High Early Cash Value – UL

Allianz
Aviva Life
AXA Equitable
John Hancock
Lincoln National Life
Minnesota Life
West Coast Life

High Early Cash Value – SUL

AXA Equitable
John Hancock

Indexed Survivorship Universal Life

American General Life
Aviva Life
Bankers Life of NY
United States Life of NY

Indexed Universal Life

Allianz
American General Life
Americo
American National Life
Aviva Life
Aviva Life & Annuity Co. of NY
Bankers Life of NY
Columbus Life
Life of the Southwest
Lincoln Benefit Life
Lincoln National Life
Minnesota Life
North American
Old Mutual
Old Mutual of NY
Pacific Life
Phoenix Life
RBC/Liberty Life
Union Central
United States Life of NY
Western Reserve Life

Limited Pay Whole Life

John Hancock
Lafayette Life
RBC/Liberty Life
Savings Bank Life of MA

Non-Par Whole Life

American General Life
Americo (Simplified Issue available)
Assurity Life (Simplified Issue)
AXA Equitable
Bankers Life of NY
Foresters (Simplified Issue)
Hartford Life
John Hancock
Kansas City Life
Pacific Life
Protective Life (conversions only)
RBC/Liberty Life
Transamerica
United Home Life (Simplified Issue avail.)
United of Omaha (Simplified Issue)

Par Whole Life

American National Life
Assurity Life
Lafayette Life
Life of the Southwest
MetLife Investors USA
Metropolitan Life
New York Life
Savings Bank Life of MA
Security Mutual Life of NY
Union Central

Second-To-Die Universal Life (Current Assumption)

AXA Equitable
Columbus Life
ING-ReliaStar Life of NY
John Hancock
New York Life

Simplified/Guaranteed Issue

American National Life
Americo
Assurity Life
AXA Equitable ((Multi Life)
Fidelity Life
Foresters
Lafayette Life
Lincoln National Life (Multi Life)
Nationwide
Old Mutual
Presidential
Transamerica
United Home Life
United of Omaha

Single Premium Universal Life

Allstate Life Insurance Co. of NY
Nationwide
Transamerica
United of Omaha

Single Premium Whole Life

Assurity Life
John Hancock
Lafayette Life
Protective Life
Savings Bank Life of MA

Survivorship Universal Life w/ Guarantees to Age 100

Allstate Life Insurance Co. of NY
Aviva Life
Aviva Life & Annuity Co. of NY
Columbus Life
Companion Life of NY
Genworth Life and Annuity Insurance Company
Genworth Life Insurance Co. of NY
Hartford Life
John Hancock
Lincoln Benefit Life
Lincoln Life and Annuity Co. of NY
Lincoln National Life
New York Life
Pacific Life
Phoenix Life
Principal Life
Protective Life

Sun Life
Transamerica
United of Omaha
West Coast Life

Universal Life w/Guarantees to Age 100

Allianz
Allstate Life Insurance Co. of NY
American General Life
American National Life
Assurity Life
Aviva Life
Aviva Life & Annuity Co. of NY
Bankers Life of NY
Banner Life
Columbus Life
Companion Life of NY
Foresters
Genworth Life and Annuity Insurance Company
Genworth Life Insurance Company
Genworth Life Insurance Co. of NY
Hartford Life
Illinois Mutual
ING-ReliaStar Life
ING-ReliaStar Life of NY
Jackson National Life
John Hancock
Kansas City Life
Life of the Southwest
Lincoln Benefit Life
Lincoln Life and Annuity Co. of NY
Lincoln National Life
MetLife Investors USA
Metropolitan Life
Nationwide
New York Life
North American
Pacific Life
Phoenix Life
Principal Life
Protective Life
Prudential Financial
RBC/Liberty Life
Sun Life
Transamerica
Union Central
United of Omaha
United States of Life NY
West Coast Life
William Penn Life Insurance Co. of NY

Term Insurance

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Allianz Life
Allstate Life Insurance Co. of NY
American General Life
American National Life
Americo
Ameritas
Assurity Life
Aviva Life
Aviva Life & Annuity Co. of NY
AXA Equitable
Banner Life
Columbus Life
Companion Life of NY
Fidelity Life
Foresters
Genworth Life and Annuity
Insurance Company
Genworth Life Insurance Company
Genworth Life Insurance Co. of NY
Hartford Life
Illinois Mutual
ING-ReliaStar Life
ING-ReliaStar Life of NY
Jackson National Life
John Hancock
Kansas City Life
Life of the Southwest
Lincoln Benefit Life
Lincoln Life and Annuity Co. of NY
Lincoln National Life
MetLife Investors USA
Minnesota Life
Nationwide
New York Life
North American
Old Mutual
Pacific Life
Phoenix Life
Principal Life
Protective Life
Prudential Financial
RBC/Liberty Life
Savings Bank Life of MA
Security Mutual Life of NY
Transamerica
Union Central
United of Omaha
United States Life of NY
West Coast Life
Western Reserve Life
William Penn Life Insurance Co. of NY

Variable Universal Life

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American General Life
Allstate Life Insurance Co. of NY
American National Life
AXA Equitable
Hartford Life
John Hancock
Lincoln Benefit Life
Lincoln Life and Annuity Company of NY
Lincoln National Life
MetLife Investors USA
Metropolitan Life (NY)
Nationwide
New York Life
Principal Life
Protective Life
Prudential Financial
Security Life of Denver
Sun Life Financial
Transamerica
United States Life of NY
Western Reserve Life

Annuity

Carriers shown may not be available in your state. Please check for availability before proceeding.

- Top Rated Carriers
- Expanded Product Portfolio Available
- Expert Analysis on Complex Annuity Cases
- Detailed Case Management (including 1035 tracking)
- Support for Sales Presentations and Product Comparisons
- Tools Available on Internet (forms, product information and status)
- Competitive Compensation

Carriers Represented *

Allstate Life Insurance Co. of NY
American General Life Allianz Life
American Equity
American National Life
Americo
Annuity Investors
Assurity
EquiTrust
Genworth Life and Annuity Insurance
Company Genworth Life Insurance
Company of New York Great American
Life
Illinois Mutual
ING-Reliastar Life
ING-Reliastar
Life of NY ING
USA
Integrity
Kansas City Life
Lafayette Life
Life of the
Southwest
Lincoln
Benefit Life
Lincoln
National Life
National
Integrity

North American
North
American of
NY Old
Mutual
Old Mutual of NY
Presidential
Principal Life
RBC Insurance
(BMA)
Reliance
Standard
Reliastar Life of NY Standard Life of
OR
Sun Life
Financial/Keyport
Transamerica
United of Omaha
West Coast Life
Western National Life (formerly AIG
Annuity)

**Credit Union/Bank
Programs **** American
General Life
Lincoln Benefit Life

**Rated Age
Annuities**
American
General Life
United of
Omaha

* Additional carriers available upon request **
Private Label products available

Long Term Care Insurance

Long Term Care insurance is provided through GoldenCare USA and AIM marketing alliances.

Carriers shown may not be available in your state. Please check for availability before proceeding.

- Individual and Multi-Life
- Access to Multiple Carrier Product Lines
- Effective Product Training
- Pre-underwriting Support
- Quotes, Illustrations, Marketing Materials
- Top Notch Sales Support and Case Management
- Timely and Comprehensive Live Service
- 24 Hour On-line Status and Access to Forms, Licensing, and Marketing Materials
- Best Commissions

L TC Carriers Represented

Equitable Life & Casualty
Genworth Life Insurance
Company John Hancock
Lincoln Financial
Group/MoneyGuard® Mass
Mutual
MedAmerica
MetLife
Mutual of Omaha
Prudential Financial
United of Omaha

Critical Illness/Emergency Care

Carriers Represented Mutual of Omaha

American General Life
Assurity Life

Medicare Supplement

American
Continental
Continental
Life Mutual of
Omaha United
of Omaha
United World

Medicare Part D

Coven try Health (Advantra Rx)

Disability

Disability insurance is provided through our alliance with Disability Resource Group.

Carriers shown may not be available in your state. Please check for availability before proceeding.

- Product Portfolio
- Individual DI
- Business Overhead Expense
- Buy- Sell Disability
- Blue Collar
- Impaired Risk
- High Limit Coverage
- Pension Supplement
- Key Person Disability
- Guarantee/Guarantee to Issue
- Multi-Life Discounts
- Individual/Group Combo

Carriers Represented

Assurity
Berkshire/Guardian
(CT, IL, IN, NJ, NY, OH, and
WI only) Fidelity Security Life
Illinois Mutual
MassMutual
MetLife
Mutual of Omaha
Petersen International
Principal Life
Standard Life of OR
Union Central

Property, Causality and Commercial Insurance

Property, Causality (Personal lines) and Commercial Insurance provided through GFAI, LLC our P&C Agency.

Carriers shown may not be available in your state. Please check for availability before proceeding.

AAA
AIG
Affirmative
America First
American Modern
Appalachian Underwriters
Bristol West
Church Underwriters
Commercial Insurance Underwriters
Cornerstone
Dairyland
Fidelity National
First Comp
Foremost
Guarantee Insurance Company
Hartford
International Placement Services
Kemper
KF&B Insurance
Metlife
Minico
Missouri Employers Mutual
PersonalUmbrella.com
Progressive
Safeco
Sports and Fitness Insurance
State Auto
Traders
Travelers
United Marine Underwriters
Unitrin Specialty
Zurich